

Institution-specific Fact Pack

Institutional fact pack: table of contents

This deck includes updated pages in an addendum, including data from more recent years and several additional pages on completion outcomes, revenue, and cost effectiveness

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Deep Dive | Virginia Community College System background information

Overview

Founding year: 1966

Size and setting: Two-Year, Very Small-Very Large

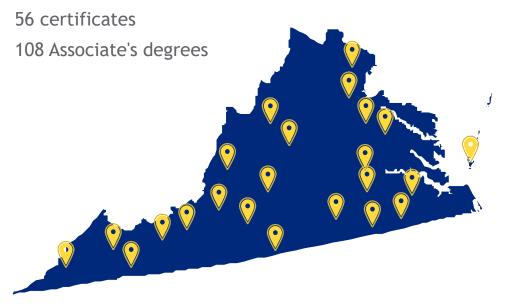
Mission: We give everyone the opportunity to learn and develop the right skills so lives and communities are

strengthened

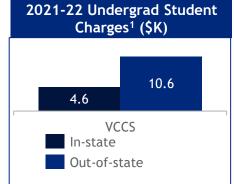
Research Institution: Associate

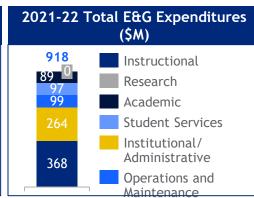
Carnegie classification: Associate's Colleges

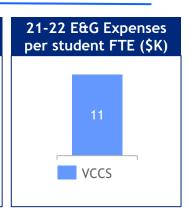
Program offering:



High-level Financials



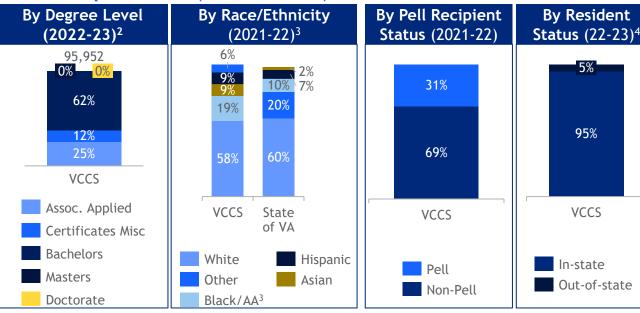




95%

VCCS

Student Population (Headcount)



^{1.} Full-time general UG student charges including tuition, mandatory fees, and average room & board. 2. Excludes non-program-placed students. 3. Undergraduate headcount, excludes international students and unknown / unreported. 4. Based on total UG headcount.

Virginia Community College System: Key metrics at a glance

Enrollment volume & composition

Current enrollment: 95K students in Fall 2022¹

• 5% lower-income students in Fall 2021 (-24 percentage point increase from Fall 2011)

-4.5%
Annual growth in enrollment over 10 years

Program alignment & performance

Current 4-year graduation rate: 27% for freshman cohort of Fall 2016

• 3.5 year avg time-to-degree for first-time in college Associates for Bachelors credit students who graduated in 2022

7.0pp
increase in 4yr grad rate
over 5 years

Current median wage of Associates degree for occupational credit graduates 3-years post-graduation: \$47K (vs. \$35K for those with only a high school degree or equivalent)

+3.8%

Growth in wages of graduates over 9 years

Financial effectiveness & sustainability

Current cost of attendance: \$4.6K in 2021-22

• \$0.6K annual borrowing per student FTE (-9.5% annual growth since 2011)

/+2.4%

Annual growth in student attendance cost over 10 years

Current revenue mix: GF is 49% of E&G revenue (\$444M) in 2021-22; 3.4% annual growth since 2011-12

 \$470M of Non-GF E&G total in 2021-22 (51% of total revenue); -1% annual growth since 2011-12

• 7% discount rate in 2021-22 (1 percentage point increase since 2013-14)

+12pp

Growth in share of rev. from Gen. Fund over 10 years

Current per student FTE expenditure (E&G and Auxiliary): \$11K in 2021-22

\$929M total expenditure in 2021-22 (+0.4% annual growth since 2014-15; 1.1% since 2018-19)

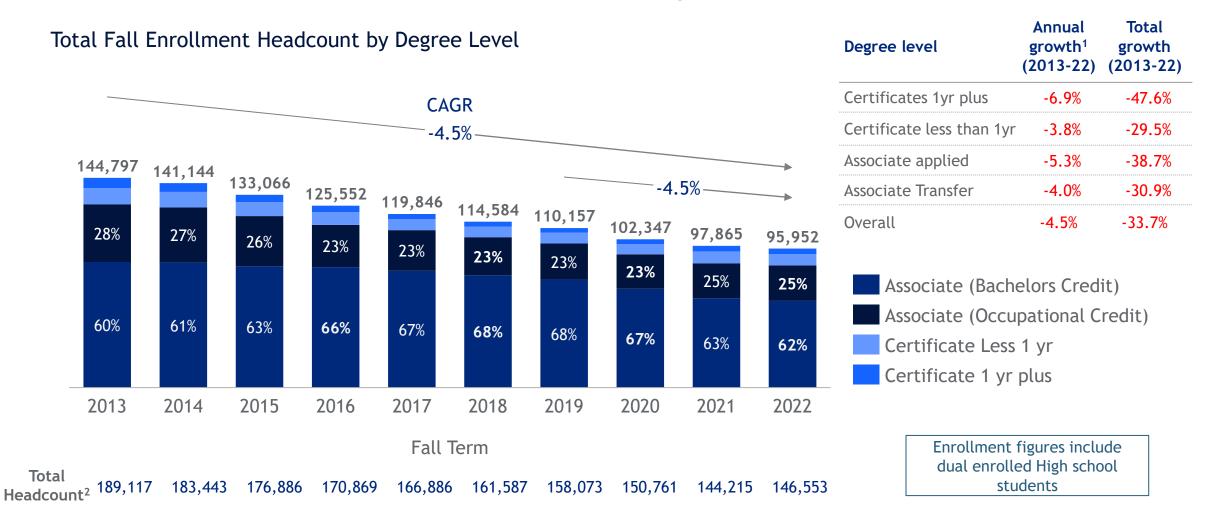
²/-11.2%

Annual growth in per-student FTE expenditure over 10 years

1. Excludes students not program placed.

Enrollment

Chart (A): How is overall enrollment trending over time?



^{1. &}quot;Annual growth" calculated as compound annual growth rate (CAGR)

Note: Graph and annual/total growth table exclude students not program placed.

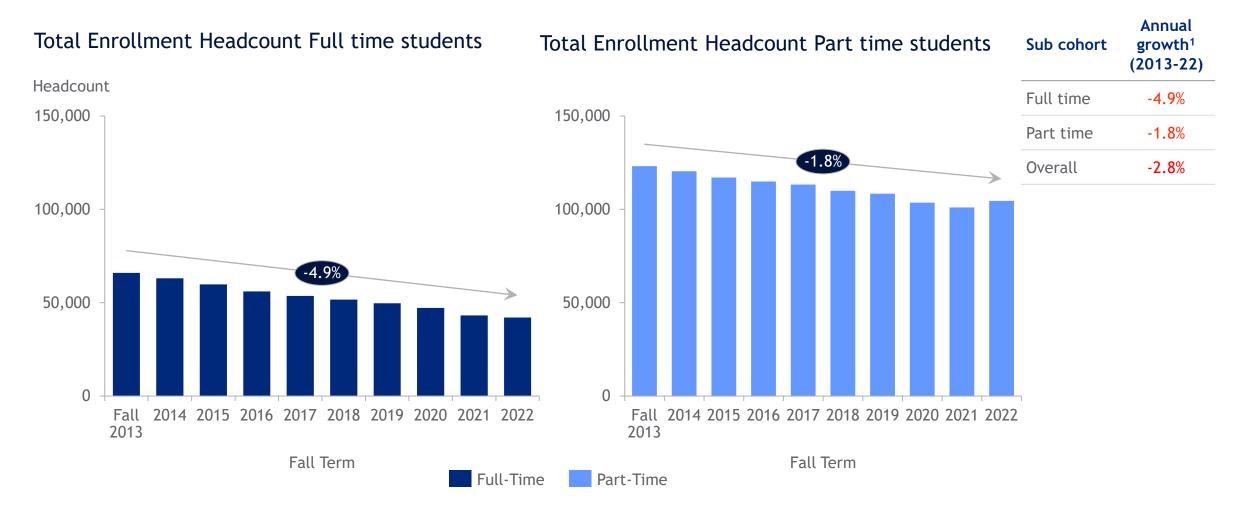
Source: Data from State Council of Higher Education for Virginia (SCHEV) Research Center Enrollment Report E33: Fall Enrollment by Degree Level

Chart (B): How do enrollment trends differ by size of college?

% of Total Enrollment ¹		Enrollment Headcount	2013-22 Totals		Annual Growth ² % (2013-22)		
146,553 9 %	Category	2022 Headcount	Headcount Growth	Growth %	Total	Certificate Seeking	Degree Seeking
13%	Category 1 (0-1499 Annual FTE)	13,039	-5,489	-34.4%	-4.6%	-6.8%	-4.4%
32%	Category 2 (1500-2499 Annual FTE)	18,796	-7,148	-27.6%	-3.5%	1.6%	-2.8%
11%	Category 3 (2500-4999 Annual FTE)	46,627	-15,864	-25.4%	-3.2%	-7.9%	-3.9%
11/0	Category 5 (10,000-17,499 Annual FTE)	16,195	-12,804	-44.2%	-6.3%	-4.0%	-8.5%
35%	Category 6 (17,500-29,999 Annual FTE)	51,896	93	0.2%	0.0%	-3.0%	-3.5%
2022	VCCS Aggregate	146,553	-42,564	-22.5%	-2.8%	-4.9%	-4.4%

^{1.} Includes students not program placed 2. "Annual growth" calculated as compound annual growth rate (CAGR Note: Categories based on annualized FTE of VCCS institutions
Source: SCHEV E33 Fall Enrollment by Degree Level Report

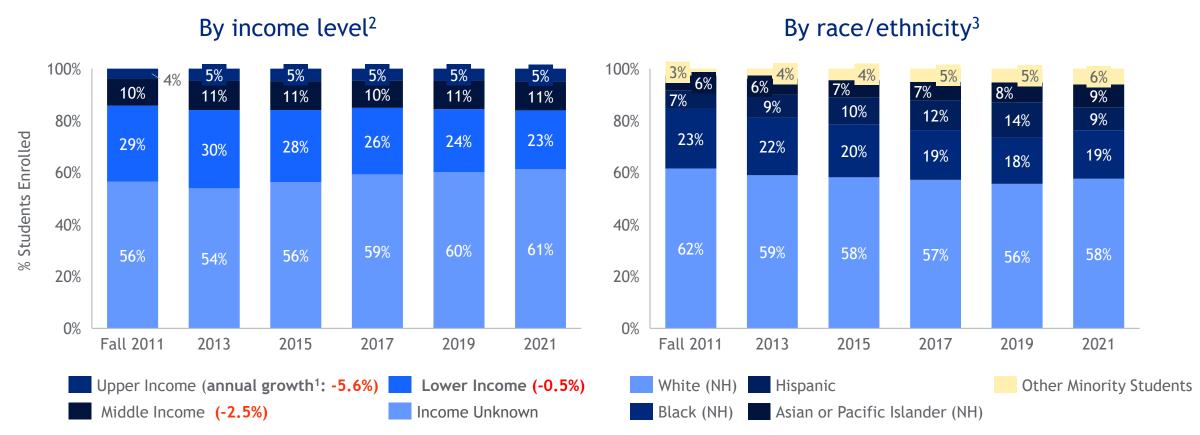
Chart (C): How have part-time and full-time enrollment trended over time?



^{1. &}quot;Annual growth" calculated as compound annual growth rate (CAGR)
Source: Data from State Council of Higher Education for Virginia Research Center report E02: Fall Enrollment Headcount; SCHEV Enrollment Projection Summary

Chart (D): How is the student body mix changing over time?

Undergraduate Enrollment Headcount by income & race/ethnicity

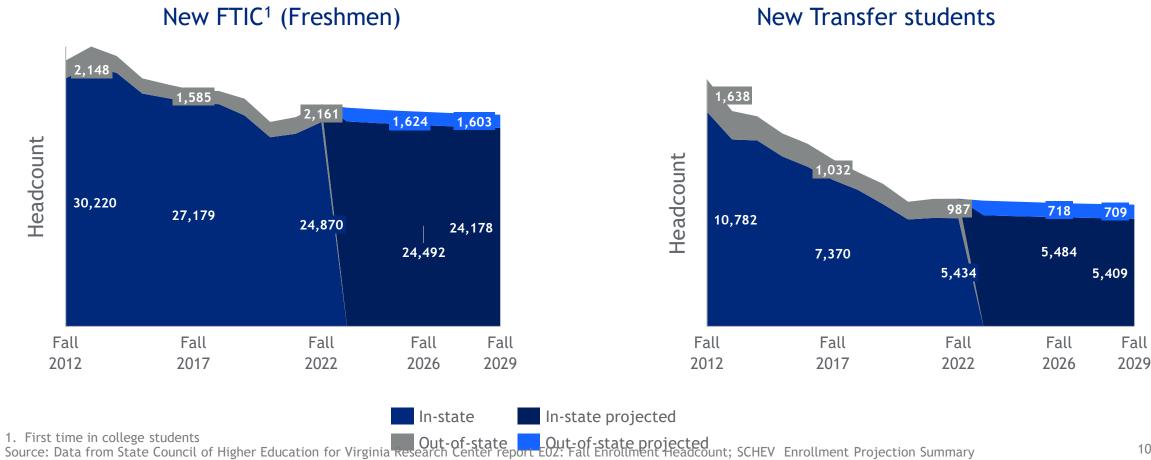


^{1. &}quot;Annual growth" calculated as 10-year compound annual growth rate (CAGR) on headcount numbers 2. Income range (i.e., lower, middle and upper) is defined by the federal poverty level (FPL) "Lower Income Range"; 0 to 200% of FPL "Middle Income Range"; 201 to 400% of FPL "Upper Income Range" - 401% of FPL and above. 3. Foreign Students & Unknown/Unreported figures omitted from the data.

Source: SCHEV Undergraduate enrollment report E58: Enrollment by income range category and Report E22: Fall Headcount Trends in Race Ethnicity; Financial data from FAFSA, typically representing prior year, as reported on in SCHEV's annual financial file

Chart (E): How do enrollment projections compare to historical trends?

New Enrollment Headcount, New FTIC and Transfer students (projections as of 2023)



Program alignment & performance

Program alignment & performance: key considerations



Objective for this section:

- Provide directional insight into how institutions are improving in how they support their unique student population to graduate ready to enter the workforce
- Provide a starting point for institutions to highlight their own proven successes within their unique context



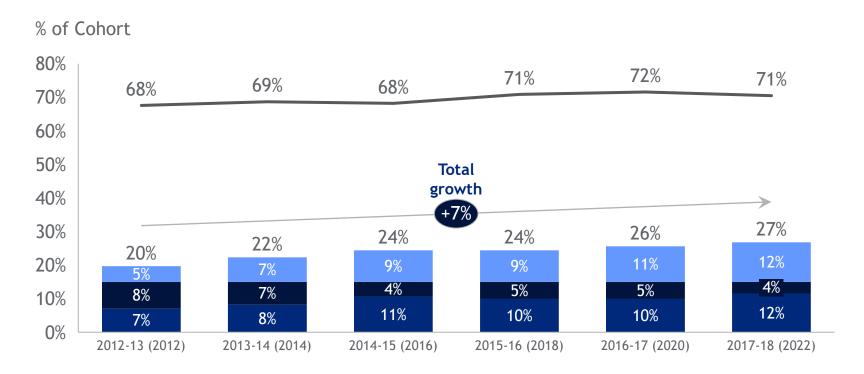
Considerations:

- Outcomes should be viewed in context of an institution's unique mission, student mix, and local conditions; as such, institutions may have different definitions of success
- Workforce outcomes are influenced by a variety of factors beyond the remit of post-secondary institutions (e.g., local labor market trends, macro-economic environment, individual circumstances, etc.)
- Longitudinal data on post-completion outcomes and workforce alignment may have gaps and limitations
- Institutions have varying programmatic strengths and should be encouraged to build on areas of distinctiveness vs. aiming to be "everything for everybody"

Completion outcomes

Chart (A1): How are retention and graduation rates trending over time?

Undergraduate Freshman FTIC Cohort¹ Retention Rate² and Graduation Rates

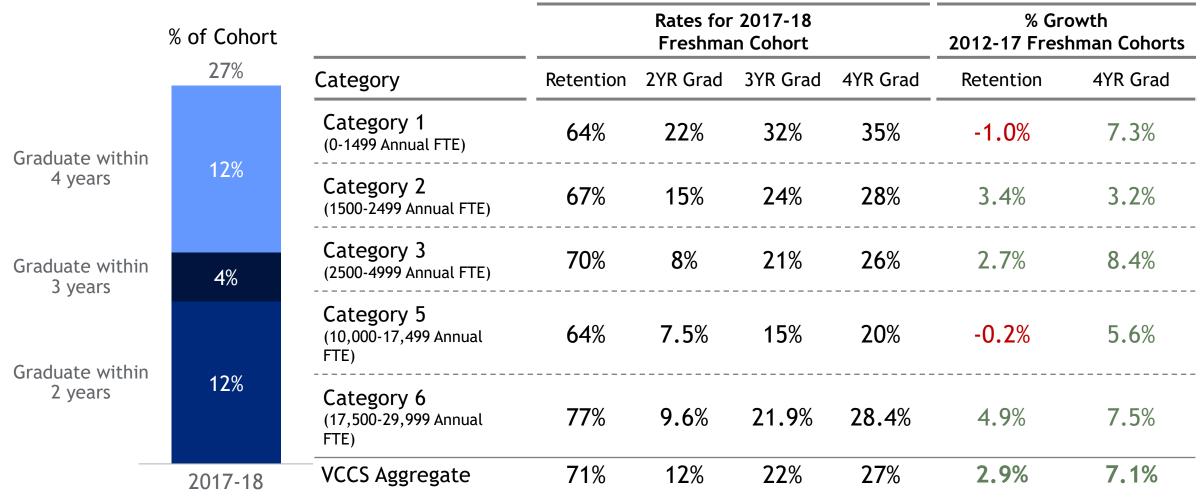


Rate	Total growth % (2012-17)
Grad within 4 years	7.1%
Grad within 3 years	-4.5%
Grad within 2 years	4.5%
Retention	2.9%
Graduated within Graduated within Graduated within Retention Rate	3 years

Freshman Cohort

^{1.} First time in college and full-time freshmen cohorts 2. Percent of first-year students retained for following term Source: SCHEV Sub cohort Retention and Graduation Rates

Chart (A2): How are FTIC¹ retention² and graduation rates trending over time?

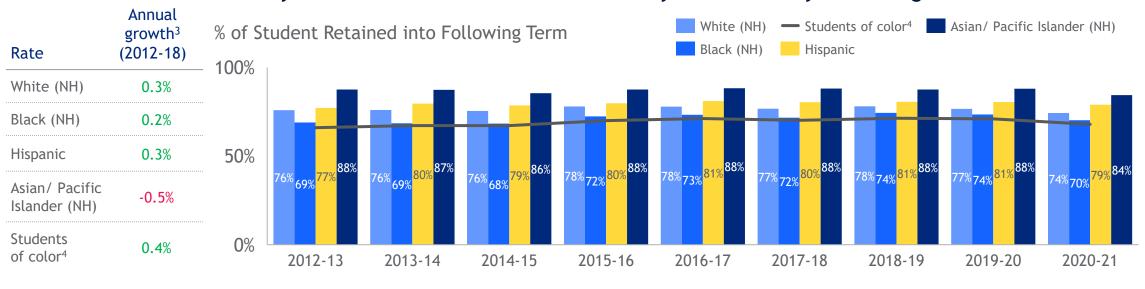


^{1.} First time in college and full-time freshmen cohorts 2. Rate of students retained into the following term.

Note: 3YR, 4YR graduation rates are cumulative. Certificates completed by degree earning student do not impact retention rate. Source: SCHEV Sub-Cohort Retention and Completion Rate Trends

Chart (B): How are retention rates of students of color trending vs. white students?

First-year retention rate¹ of FTIC² students by race/ethnicity for undergraduate students



Race/ethnicity % of total undergraduate population:

	This real conore								
White (NH)	60%	59%	58%	58%	58%	57%	57%	56%	56%
Black (NH)	22%	22%	22%	20%	20%	19%	18%	18%	18%
Hispanic	8%	9%	10%	10%	11%	12%	12%	14%	12%
Asian/Pacific Islander	6%	6%	6%	7%	7%	7%	7%	8%	8%

First-Year Cohort

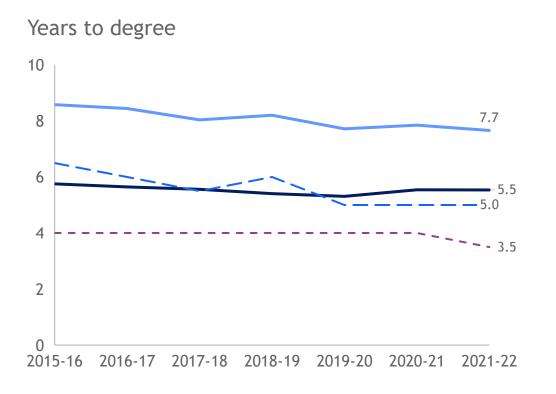
Source: SCHEV Retention and Graduation report Sub-Cohort Retention and Completion Rate Trends; RT01: Retention Report (First-time, Full-time Students; E22 Fall Term Enrollment by Race/ethnicity

^{1.} Rate of first-year students retained into following term 2. First time in college full time students 3. Excludes Native American due to comprising less than 5% of student population each year 4. Retention rate for students of color at Virginia Community College System

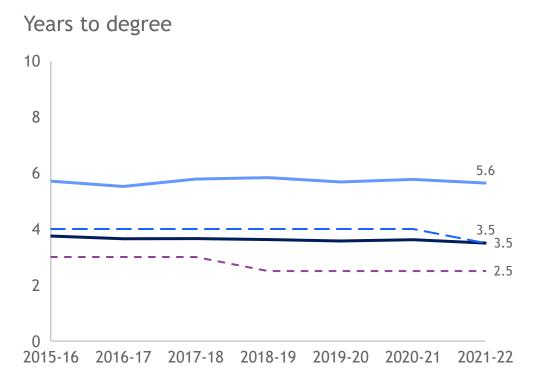
Note: Graph excludes race/ethnicity unknown

Chart (C): How long is it taking students to earn their associates degrees?

Part-time VCCS Associates degree students



Full-time VCCS Associates degree students



--- Associates Bachelors Credit: Median —— Associates Occupational/ Technical Credit: Median

— Associates Bachelors Credit: Mean — Associates Occupational Credit: Mean

^{1.} First time in college, full-time students 2. "Annual growth" calculated as compound annual growth rate (CAGR).

^{2.} Source: SCHEV time to degree data

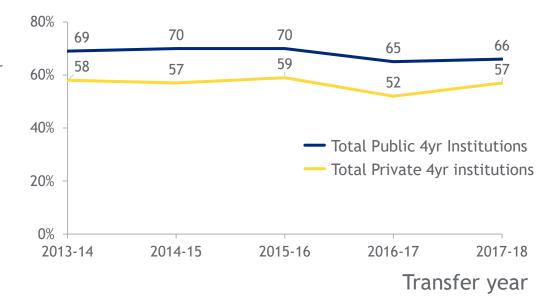
Chart (D1): How many students are transferring from VCCS institutions and completing their degree within 4 years?

Headcount of new transfers into VA 4-years whose last known attendance prior to transferring was a VCCS institution

New Transfers 14.3K 15 13.7K 13.5K 13.4K 13.1K 12.9K 12.9K 2.6K 2.6K Private 4 year 10 11.6K 11.1K 10.9K 10.8K 10.5K 10.6K Public 4 year 10.4K 10.3K 5 2012-13 2013-14 2014-15 2015-16 2016-17 2017-18 2018-19 2019-20

Completion Rates of Students Transferring from VCCS into VA Four-Year Institutions

4-year completion rates



Note: Figures include student transferring in the fall and spring of the designated school year. TR01 includes transfers into 4yrs that graduated within the last 5 years. Transfers may not have been enrolled in VCCS the year prior to transfer

Source: SCHEV Transfer Two-Year TR05: Transfer Four Year Completion report; SCHEV TR01: Trends in Transfer from Two-Year institutions

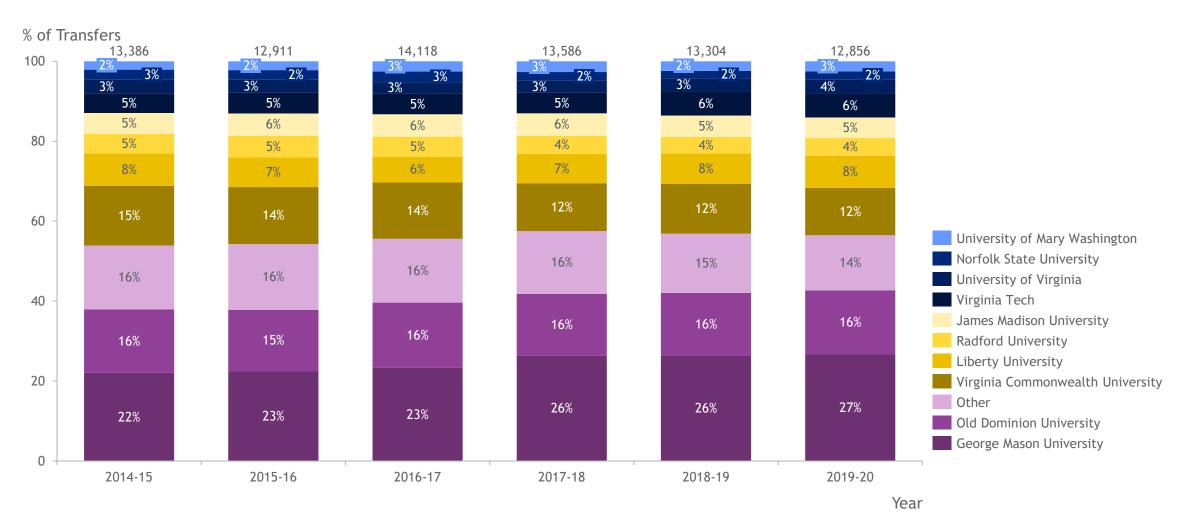
Transfer year

Chart (D2): How has the headcount of transfer students¹ from VCCS to VA 4yrs trended over time?

% of Total Transfers	5	Trans Heade		Transfer Growth % 2012-19	
12,877 5% 9%	Category	Headcount 2019-20	Growth 2012-19	Total	Annualized
	Category 1 (0-1499 Annual FTE)	647	-182	-22.0%	-3.5%
32%	Category 2 (1500-2499 Annual FTE)	1198	-297	-19.9%	-3.1%
14%	Category 3 (2500-4999 Annual FTE)	4066	101	2.6%	0.4%
40%	Category 5 (10,000-17,499 Annual FTE)	1808	-312	-14.7%	-2.2%
	Category 6 (17,500-29,999 Annual FTE)	5158	743	16.8%	2.2%
2019-20	VCCS Aggregate	12,877	53	0.4%	0.1%

^{1.} Transfer students to VA public and private 4yr institutions 2. Annualized growth calculated using CAGR Source: SCHEV TR01: Trends in Transfer from Two-Year Institutions

Chart (D3): Which VA 4-year institutions are VCCS students transferring to?

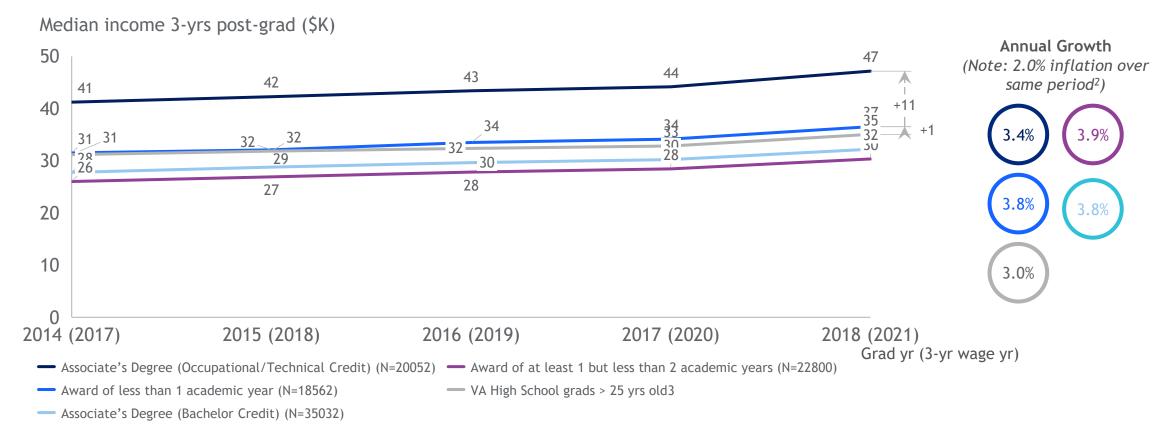


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Post-completion outcomes

Source: SCHEV data extraction, April 2023; Bureau of Labor Statistics; US Census Bureau

Graph (A): How much excess wages are generated by higher-ed degrees¹ vs. high school degrees?

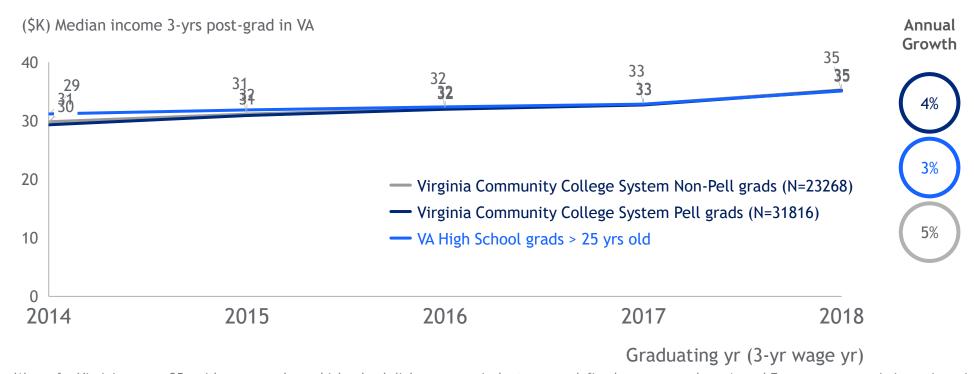


^{1.} Only included degrees with >10% of enrollment to ensure large enough N 2. CPI 2017-2021 for Washington-Arlington-Arlington-Arlington-Alexandria, DC-VA-MD-WV 3. Wages for Virginians ages 25+ with no more than a high school diploma or equivalent, wages defined as wages, salary, Armed Forces pay, commissions, tips, piece-rate payments, and cash bonuses earned before deductions were made for taxes, bonds, pensions, union dues, etc....and net income from self-employment."; 2020 includes 5-year estimates due to COVID-data disruption

Note: Years represent median wage 3 years post grad in VA of students who graduated in the year combined and students who graduated in the 4 previous years with wages adjusted for inflation to the most recent year of wages, in order to allow for reporting at the program-level; only includes wage data from VA from employers covered under state unemployment insurance; Only included programs with >10% of enrollment to ensure large enough N

Graph (B): How are median wages trending for lower-income students?

Median income for Pell and Non-Pell students



^{1.} Wages for Virginians ages 25+ with no more than a high school diploma or equivalent, wages defined as wages, salary, Armed Forces pay, commissions, tips, piece-rate payments, and cash bonuses earned before deductions were made for taxes, bonds, pensions, union dues, etc....and net income from self-employment."; 2020 includes 5-year estimates due to COVID-data disruption 2. Upward mobility defined as earnings greater than 200% of the federal poverty level (5-yrs post-grad) for the average family size for a 25-29 yr old + estimated annual student loan payment; lower-income undergraduates defined as those coming from households at 0-200% of the federal poverty level (income data drawn from FAFSA)

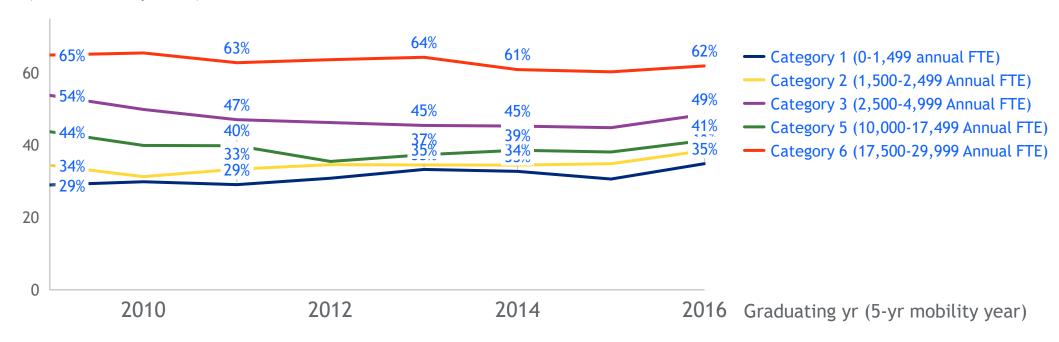
Note: Years represent median wage 3 years post grad in VA of students who graduated in the year combined and students who graduated in the 4 previous years with wages adjusted for inflation to the most recent year of wages, in order to allow for reporting at the program-level; only includes wage data from VA from employers covered under state unemployment insurance

Source: SCHEV data calculation and extract, April 2023; US Census Bureau

Graph (C): How is upward mobility trending for lower-income students?

Upward mobility for lower-income undergrads²

% of lower-income graduates who achieve upward mobility in VA (measured at 5-yr mark)



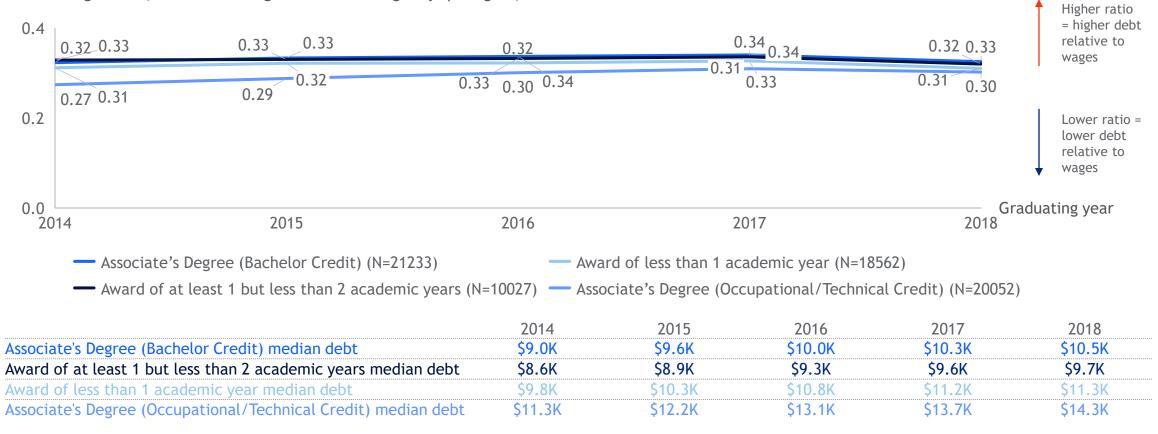
^{1.} Wages for Virginians ages 25+ with no more than a high school diploma or equivalent, wages defined as wages, salary, Armed Forces pay, commissions, tips, piece-rate payments, and cash bonuses earned before deductions were made for taxes, bonds, pensions, union dues, etc....and net income from self-employment."; 2020 includes 5-year estimates due to COVID-data disruption 2. Upward mobility defined as earnings greater than 200% of the federal poverty level (5-yrs post-grad) for the average family size for a 25-29 yr old + estimated annual student loan payment; all other schools N=16,805; lower-income undergraduates defined as those coming from households at 0-200% of the federal poverty level (income data drawn from FAFSA

Note: Years represent median wage 3 years post grad in VA of students who graduated in the year combined and students who graduated in the 4 previous years with wages adjusted for inflation to the most recent year of wages, in order to allow for reporting at the program-level; only includes wage data from VA from employers covered under state unemployment insurance

Source: SCHEV data calculation and extract, April 2023; US Census Bureau

Graph (D): How much debt do students take on relative to their future earnings?

Debt to wage ratio (median debt at grad./median. wage 3-yr post-grad)

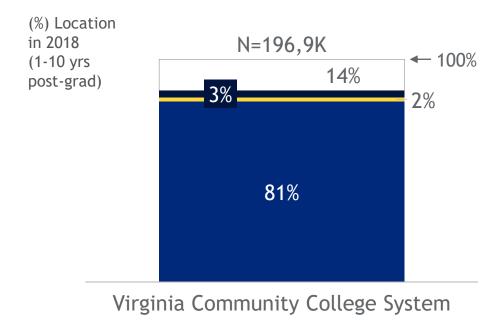


Note: Years represent median wage 3 years post grad in VA of students who graduated in the year combined and students who graduated in the 4 previous years with wages adjusted for inflation to the most recent year of wages, in order to allow for reporting at the program-level; only includes wage data from VA from employers covered under state unemployment insurance; Debt represents median cumulative debt at graduation Source: SCHEV data extraction, April 2023

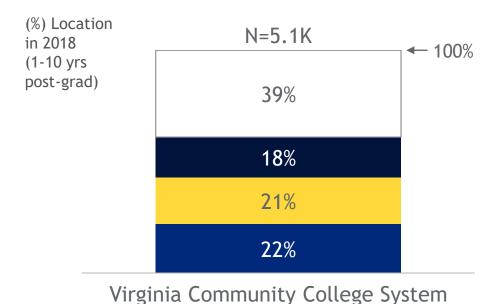
Workforce alignment

Chart (A): Are graduates remaining in Virginia after school?

In-State Graduates (all levels)



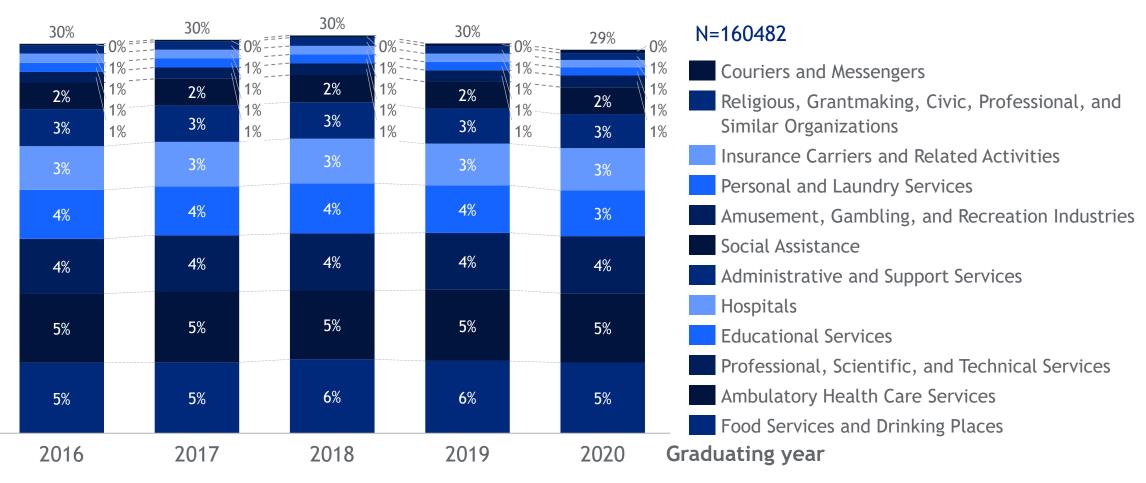
Out-of-State Graduates (all levels)



Unknown Rest of US Border States¹ In Virginia

Chart (B): Are graduates entering industries with the highest job growth in VA?

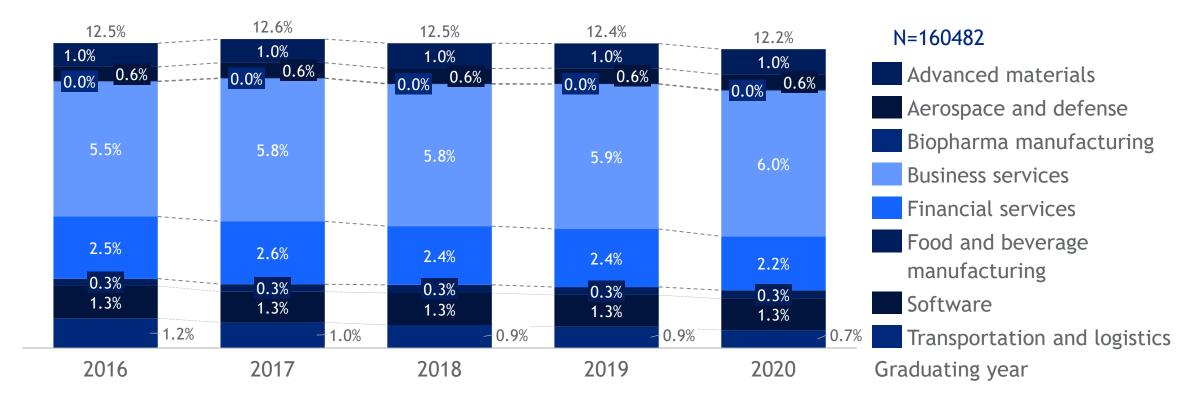
% of graduates working in top 12 high growth industries 1 year post graduation (inclusive of all degree levels)



Note: Excludes State, Local, and Federal Government Source: SCHEV graduate data; VOEE data on highest growth industries

Chart (C): Are graduates entering VEDP-designated high-priority tradable industries?

% of graduates working in VEDP priority industries¹ 1 year post graduation (inclusive of all degree levels)



^{1.} Priority industries defined as industries with high potential job growth and alignment to Virginia's strengths that will position Virginia as an unparalleled business location Source: SCHEV and VEDP

Occupational alignment: key considerations



Objective for this section:

 Provide directional insight into how institutional degree conferrals align to high-growth occupations in the Commonwealth of Virginia



Approach:

• A tailored set of degree programs at 2 & 4-yr levels matching each occupation was chosen based on CIP codes and the most common degree programs across the state (full list in backup)



Considerations:

- Occupational alignment data is still nascent; VOEE's "Education and Workforce Alignment" dashboard is pending public release for institutional use.
- The mapping of programs of study to high-growth occupations may have gaps and limitations, as there is no clear 1:1 mapping between degree programs and occupational requirements.
- Some occupations (e.g., business operations specialists) may not capture all projected workforce supply-demand gaps.

Chart (D): Are students graduating from programs that are aligned to occupations that are expected to see high growth in the next 5 years?

Occupations

Computer Occupations

Business Operations Specialists

Healthcare Diagnosing or Treating Practitioners

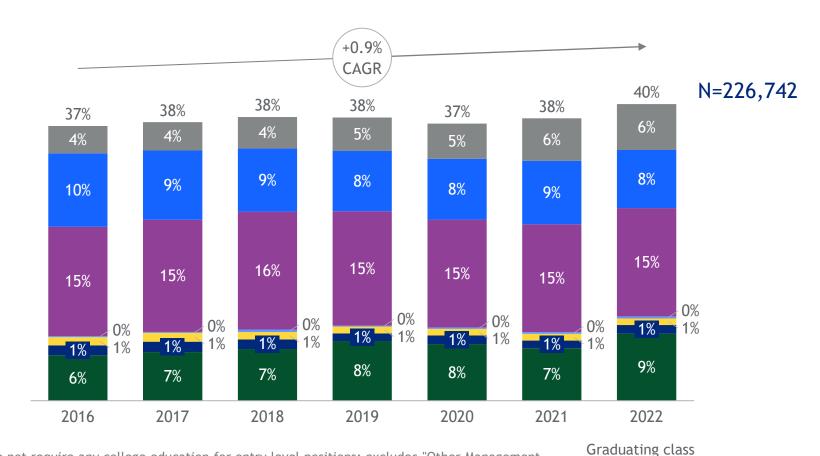
Preschool, Elementary, Middle, Secondary, and Special Education Teachers

Financial Specialists

Counselors, Social Workers, and Other Community and Social Service Specialists

Skilled Trades

Share of students graduating from programs aligned to high-growth occupations



Note: Excludes high growth occupations that typically do not require any college education for entry level positions; excludes "Other Management Occupations" due to lack of consistent "core" associated programs

Source: VOEE occupation growth estimates, SCHEV degree conferral estimates

Backup | High-growth occupation - degree program mapping (1/4)

Computer Occupations	CIP Code
Computer and Information Sciences, General	110101
Information Technology	110103
Computer Science	110701
Mathematics and Computer Science	300801
${\tt Computer\ and\ Information\ Systems\ Security/Auditing/Information\ Assurance.}$	111003
Computer and Information Sciences and Support Services, Other	119999
Computer Engineering, General	140901

Business Operations Specialists	CIP Code
Business Administration, Management and Operations, Other	520299
Business Operations Support and Secretarial Services, Other	520499
Business Administration and Management, General	520201
Business/Commerce, General	520101
Business Analytics.	307102
International Business/Trade/Commerce	521101
Small Business Administration/Management	520703

Healthcare Diagnosing or Treating Practitioners	CIP Code
Allied Health Diagnostic, Intervention, and Treatment Professions, Other	510999
Health Information/Medical Records Technology/Technician	510707
Registered Nursing/Registered Nurse	513801

Healthcare Diagnosing or Treating Practitioners	CIP Code
Emergency Medical Technology/Technician (EMT Paramedic)	510904
Licensed Practical/Vocational Nurse Training	513901
Respiratory Care Therapy/Therapist	510908
Health Services/Allied Health/Health Sciences, General	510000
Medical/Clinical Assistant	510801
Nursing Practice	513818
Nursing Science	513808
Psychiatric/Mental Health Nurse/Nursing	513810
Adult Health Nurse/Nursing	513803
Family Practice Nurse/Nursing	513805
Medicine	511201
Nurse Anesthetist	513804
Registered Nursing, Nursing Administration, Nursing Research and Clinical Nursing, Other	513899
Geriatric Nurse/Nursing	513821
Maternal/Child Health and Neonatal Nurse/Nursing	513806
Pre-Medicine/Pre-Medical Studies	511102
Clinical/Medical Laboratory Technician	511004
Dental Hygiene/Hygienist	510602
Dental Laboratory Technology/Technician	510603
Diagnostic Medical Sonography/Sonographer and Ultrasound Technician	510910

Backup | High-growth occupation - degree program mapping (2/4)

Healthcare Diagnosing or Treating Practitioners	CIP Code
Medical Office Assistant/Specialist	510710
Medical Radiologic Technology/Science - Radiation Therapist	510907
Occupational Therapist Assistant	510803
Opticianry/Ophthalmic Dispensing Optician	511801
Physical Therapy Assistant.	510806
Radiologic Technology/Science - Radiographer	510911
Surgical Technology/Technologist	510909
Physician Assistant	510912

Preschool, Elementary, Middle, Secondary, and Special Education Teachers	CIP Code
Elementary Education and Teaching	131202
Secondary Education and Teaching	131205
Teacher Education and Professional Development, Specific Levels and Methods, Other	131299
Administration of Special Education	130402
Art Teacher Education	131302
Education, General	130101
Education/Teaching of Individuals with Autism	131013
Education/Teaching of Individuals with Vision Impairments Including Blindness	131009
Educational Leadership and Administration, General	130401
Foreign Language Teacher Education	131306

Preschool, Elementary, Middle, Secondary, and Special Education Teachers	CIP Code
Health Teacher Education	131307
Physical Education Teaching and Coaching	131314
Reading Teacher Education	131315
Special Education and Teaching, General.	131001
Early Childhood Education and Teaching	131210
Education/Teaching of Individuals in Early Childhood Special Education Programs	131015
Education/Teaching of the Gifted and Talented	131004
Educational Assessment, Testing, and Measurement	130604
Education, Other	139999
Education/Teaching of Individuals in Secondary Special Education Programs	131019
Education/Teaching of Individuals with Multiple Disabilities	131007
Educational Administration and Supervision, Other	130499
English/Language Arts Teacher Education	131305
French Language Teacher Education	131325
History Teacher Education	131328
Junior High/Intermediate/Middle School Education and Teaching	131203
Kindergarten/Preschool Education and Teaching	131209
Mathematics Teacher Education	131311
Science Teacher Education/General Science Teacher Education	131316
Social Studies Teacher Education	131318
Special Education and Teaching, Other	131099

Backup | High-growth occupation - degree program mapping (3/4)

Preschool, Elementary, Middle, Secondary, and Special Education Teachers	CIP Code
Teacher Assistant/Aide	131501
Teacher Education, Multiple Levels	131206
Biology Teacher Education	131322
Online Teaching for K-12 Teachers	139998
Geography Teacher Education	131332
Physics Teacher Education	131329
Technology Teacher Education/Industrial Arts Teacher Education	131309
Financial Specialists	CIP Code
Accounting and Related Services, Other	520399
Finance, General	520801
Accounting	520301
Accounting and Finance	520304
Accounting and Business/Management	520305
Finance and Financial Management Services, Other	520899
	521304

Counselors, Social Workers, and Other Community and Social Service Specialists	CIP Code
Mental and Social Health Services and Allied Professions, Other	511599
Social Work	440701

Counselors, Social Workers, and Other Community and Social Service Specialists	CIP Code
Counselor Education/School Counseling and Guidance Services	131101
Clinical Pastoral Counseling/Patient Counseling	511506
Community Health Services/Liaison/Counseling	511504
Counseling Psychology	422803
Mental Health Counseling/Counselor	511508
Substance Abuse/Addiction Counseling	511501
Vocational Rehabilitation Counseling/Counselor	512310
Clinical, Counseling and Applied Psychology, Other	422899
Genetic Counseling/Counselor	511509
Psychiatric/Mental Health Services Technician	511502

Skilled Trades	CIP Code
Aircraft Powerplant Technology/Technician	470608
Airframe Mechanics and Aircraft Maintenance Technology/Technician	470607
Automobile/Automotive Mechanics Technology/Technician	470604
Construction Trades, General	460000
Diesel Mechanics Technology/Technician	470605
Electrician	460302
Heating, Air Conditioning, Ventilation and Refrigeration Maintenance Technology/Technician	470201

Backup | High-growth occupation - degree program mapping (4/4)

Skilled Trades	CIP Code
Industrial Electronics Technology/Technician	470105
Mechanics and Repairers, General	470000
Precision Metal Working, Other	480599
Welding Technology/Welder	480508
Electrical, Electronic, and Communications Engineering Technology/Technician.	150303

Financial effectiveness & sustainability

Affordability

Community Survey 5-yr estimates

Virginia Community College System

Chart (A): How has the total cost of attendance been changing over time?

Breakdown of total cost of attendance (COA)¹ for in-state undergraduates [2012-2021]

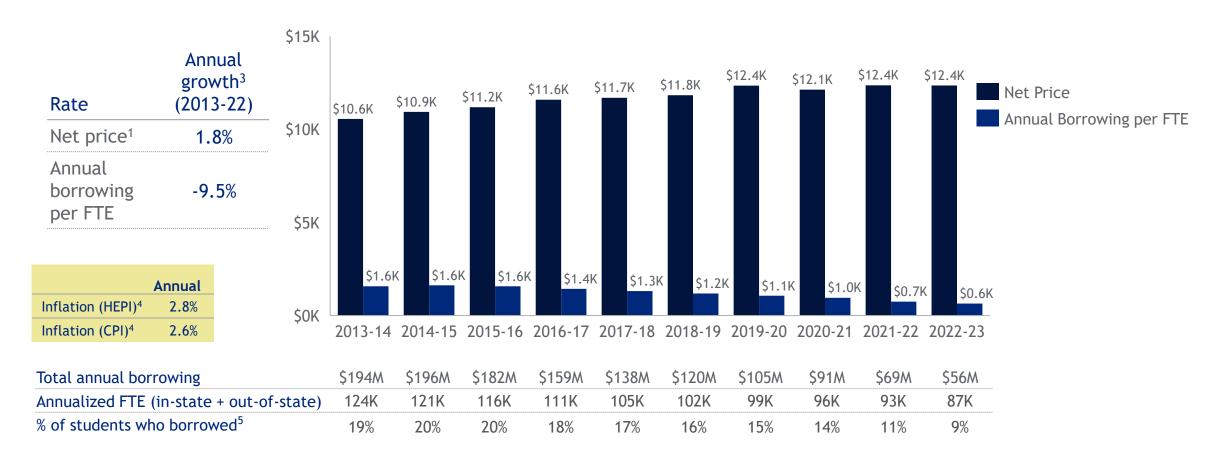


	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
VA median household income ⁴	\$63,636	\$63,907	\$64,792	\$65,015	\$66,149	\$68,766	\$71,564	\$74,222	\$76,398	\$80,615
COA proportion of household income	6%	6%	6%	7%	7%	7%	6%	6%	6%	6%

^{1.} COA = calculated cost of attending the institution; includes transportation, room/board, tuition/fees, supplies, books and other expenses 2. Other expenses include transportation, supplies, books, and other expenses 3. "Annual growth" calculated as compound annual growth rate 4. Inflation-adjusted 5. Determined as growth in HEPI/CPI Source: Data from SCHEV Research Center Tuition & Fees Report TF01: Student Charges by Student Level and Residency Status for Virginia Community College System; IPEDS; U.S. Census Bureau, American

Chart (B): How much debt do students need to take on to cover net price?

Net price¹ vs. annual borrowing per total full time equivalents (FTE)² [2013-2022]

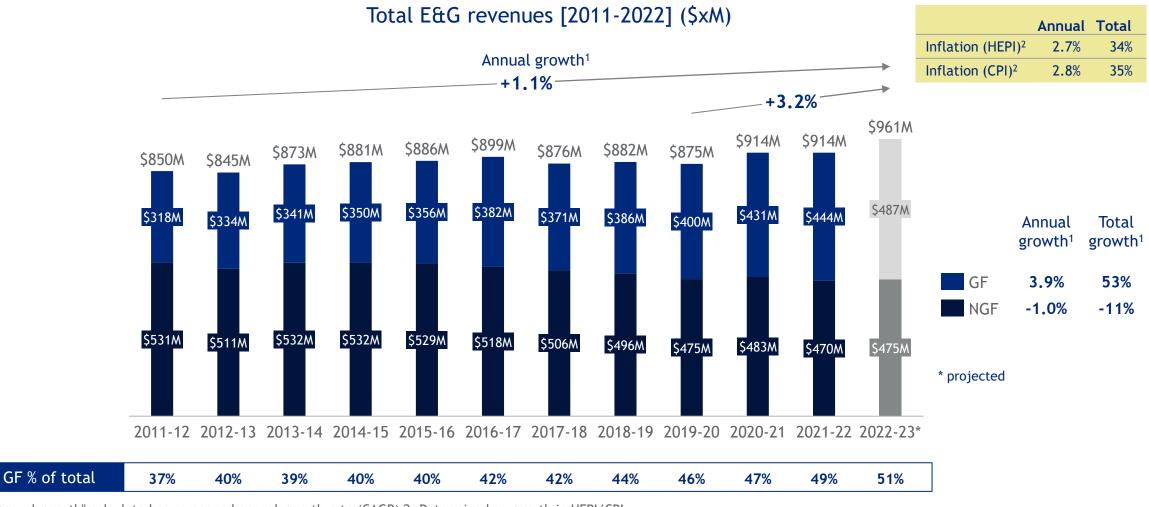


^{1.} Net price = total cost of attendance - financial aid (average) 2. Determined as total annual borrowing (e.g., private Perkins, Stafford, Plus loans) divided by annualized FTE 3. "Annual growth" calculated as compound annual growth rate (CAGR) 4. Determined as annual growth in Higher Education Price Index over period 5. Determined as the number of students with loans divided by total reported enrollment; excludes non-degree, unclassified, and certificate programs; only includes associate, bachelor's, master's, first professional, and doctor's degree programs

Source: Data from SCHEV Research Center Financial Aid Report FA19C: Trends in Annual Borrowing Per Annualized Student FTE: IPEDS

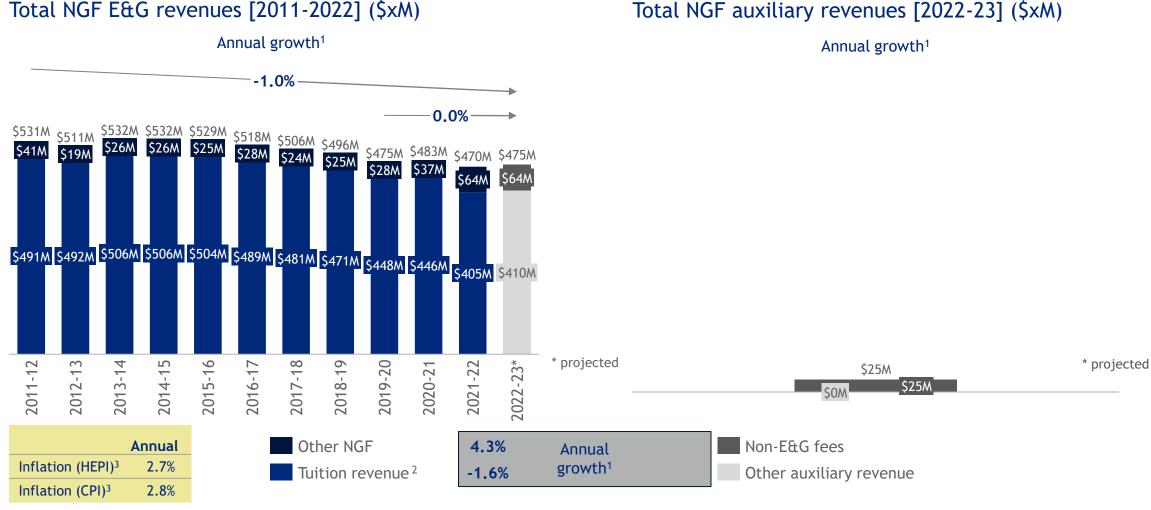
Revenue

Chart (A): How much do E&G revenues rely on state general funds?



^{1. &}quot;Annual growth" calculated as compound annual growth rate (CAGR) 2. Determined as growth in HEPI/CPI Notes: GF=general funds; NGF=non-general funds; total E&G revenues = E&G GF appropriations + total E&G NGF revenue (as reported by institutions) Source: SCHEV

Chart (B): How quickly have NGF sources of revenue been changing?



^{1. &}quot;Annual growth" calculated as compound annual growth rate (CAGR) 2. Total NGF tuition revenue included tuition revenue used for financial aid 3. Determined as growth in HEPI/CPI Notes: NGF=non-general funds; projected revenues for FY2023 year included Source: SCHEV

Chart (C): How is institutional financial aid (e.g., discounts/waivers) offsetting institutional tuition revenue over time?

Institutional financial aid (e.g., tuition discounts/waivers)¹ vs. net tuition revenue² [2013-2021]

		Gross t	uition r	evenue (\$M)
	Annual growth ⁴	\$600M	\$534M	\$536M
Category	(2013-21)	\$500M	6%	7%
Gross tuition revenue	-2.6%	\$400M	Tu	ition discour
Institutional financial aid ¹	-0.6%	\$300M		
Net tuition revenue ²	-2.8%	\$200M		
Inflation (HEPI) ⁵	2.8%	\$100M		
Inflation (CPI) ⁵	2.7%	\$0M		
,			3-14	2014-15
nstitutional financ	cial aid	\$3	 33M	\$36M

Institutional financial aid

Net tuition revenue (NGF)

State-funded financial aid (GF)

Gross tuition	revenue (\$M	1)						
\$600M \$534M	\$536M	\$532M	\$518M	\$513M	\$502M	A		
\$500M 6 %	7%	6%	7%	7%	8%	\$477M	\$469M	\$432M
\$400M To	uition discou	nt rate³			0/0	8%	6%	7% Institutional Financial Aid
\$300M								
\$200M								Net Tuition Revenue ²
\$100M								Revenue
\$0M 2013-14	2014-15	2015-16	2016-17	2017-18	2018-19	2019-20	2020-21	2021-22
\$33M	\$36M	\$34M	\$35M	\$37M	\$42M	\$41M	\$30M	\$32M
\$501M	\$500M	\$498M	\$483M	\$477M	\$460M	\$437M	\$439M	\$400M
\$38M	\$38M	\$40M	\$44M	\$44M	\$45M	\$50M	\$52M	\$87M

^{1.} Institution financial aid = SCHEV S1/S2 collections; includes tuition discounts/waivers (foregone revenue) and non-general fund tuition revenues applied toward financial aid (redirected revenue) 2. Net tuition revenue = gross tuition revenue - total institutional financial aid 3. Tuition discount rate = total institutional aid (tuition discounts/waivers) / gross tuition revenue 4. "Annual growth" calculated as compound annual growth rate (CAGR) 5. Determined as annual growth in HEPI/CPI over period Source: SCHEV

Cost effectiveness

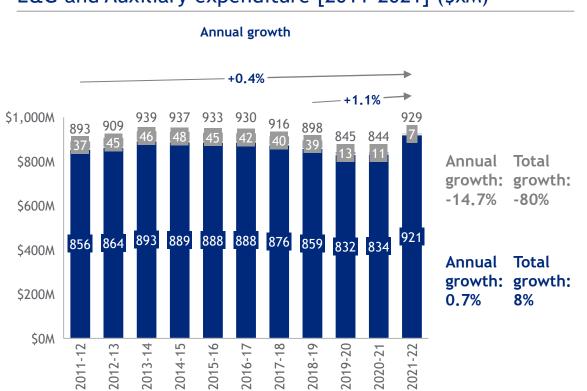
Expenditures by category

Chart (A1): How are E&G and Auxiliary expenditures (overall and per student) changing over time?

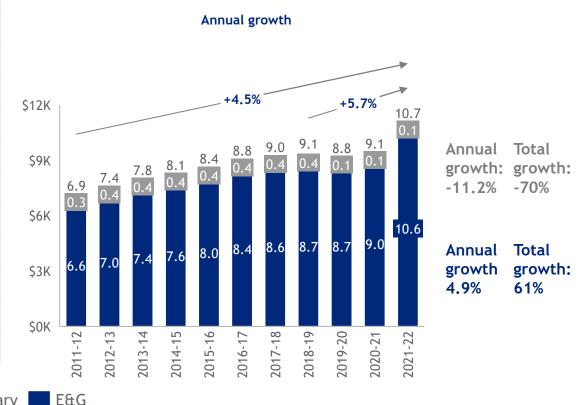
E&G and Auxiliary expenditures and expenditures by student FTE over time

	Annual	Total
Inflation (HEPI) ¹	2.7%	30%
Inflation (CPI) ¹	2.5%	28%

E&G and Auxiliary expenditure [2011-2021] (\$xM)



Expenditure per student FTE [2011-2021] (\$xK)



Auxiliary Note: Excludes student financial assistance and financial assistance for E&G services (program codes 108 and 110) and program code 199 ("admin/support services"). During the COVID-19

pandemic, institutions incurred one-time expenses such as testing, quarantine housing, and upgrades for distance learning, as well as suppressed personnel expenditures like travel, professional development, and hiring. Including these COVID-related expenses may skew comparisons across those years.

Source: Cardinal Expendwise expenditure data; SCHEV report E5 FTE data

^{1.} Determined as growth in HEPI/CPI over period

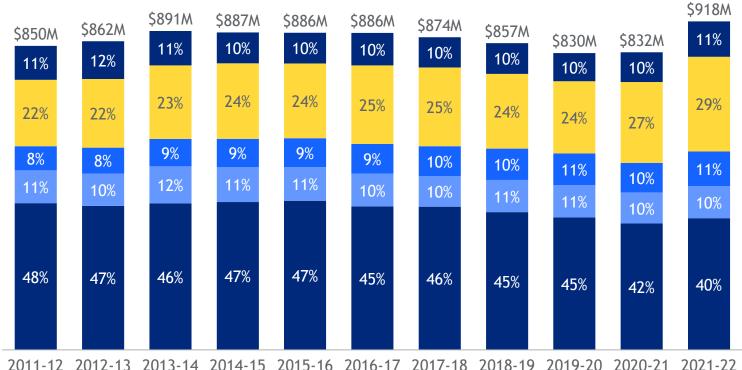
Chart (A2): How do E&G expenditures break down to different VCCS clusters?

% of total VCCS		To	otal expenditur	е	Expend	liture per stude	ent FTE
E&G expenditures	CATEGORY	Total (2021)	Annual growth (2011-2021)	Total growth (2011-2021)	Value (2021)	Annual growth (2011-2021)	Total growth (2011-2021)
VCCS / 4% Central Office & Shared Services	Category 1 (0-1499 Annual FTE): Mountain Gateway Community College Danville Community College Eastern Shore Community College						
Category 6 31%	Mountain Empire Community College Patrick & Henry Community College Paul D. Camp Community College Virginia Highlands Community College Wytheville Community College	\$98M	-0.4%	-4%	\$11,231	4.5%	56%
Category 5 12% Category 3 28%	Category 2(1500-2499 Annual FTE): Blue Ridge Community College Central Virginia Community College New River Community College Rappahannock Community College Southside Virginia Community College	\$124M	0.5%	6%	\$11,081	5.1%	65%
Category 2 13% Category 1 11%	Category 3 (2500-4999 Annual FTE): Germanna Community College J. Sargeant Reynolds Community College Brightpoint Community College Laurel Ridge Community College Piedmont Virginia Community College Virginia Peninsula Community College Virginia Western Community College	\$259M	0.8%	8%	\$9,592	4.6%	57%
2021	Category 5 (10,000-17,499 Annual FTE): Tidewater Community College	\$109M	-1.7%	-15%	\$10,043	6.1%	80%
Annual Total	Category 6 (17,500-29,999 Annual FTE): Northern Virginia Community College	\$290M	2.1%	23%	\$10,046	4.2%	51%
Inflation (HEPI) ¹ 2.7% 30%	VCCS Central Office & Shared Services	\$41M	2.9%	33%	\$478 ²	7.1%	99%
Inflation (CPI) ¹ 2.5% 28%	TOTAL	\$921M	0.7%	8%	\$10,636	4.9%	61%

^{1.} Determined as growth in HEPI/CPI over period 2. Uses total student FTE across entire community college system instead of category total FTE Source: Cardinal Expendwise expenditure data; SCHEV report E5 FTE data

Chart (B): How are E&G expenditures changing over time?

Proportional breakdown of E&G expenditures by category [2011-2021]



	Annual	Total
Inflation (HEPI) ²	2.7%	30%
Inflation (CPI) ²	2.5%	28%

Growth rates (2011-2021)

	Annual	Total
Instructional	-1.1%	-10%
Academic	-0.3%	-3%
Student Services	3.8%	45%
Institutional/Administrative	3.6%	42%
Operations & Maintenance	0.4%	4%

Operations & Maintenance Institutional/Administrative Student Services Academic Instruction

^{2011-12 2012-13 2013-14 2014-13 2013-10 2010-17 2017-10 2010-17 2017-20 2020-21 2021-22}

^{1. &}quot;Annual growth" calculated as compound annual growth rate (CAGR). 2. Determined as growth in HEPI/CPI over period

Note: Excludes student financial assistance and financial assistance for E&G services (program codes 108 and 110) and public services due to small expenditures; excludes program code 199 ("admin/support services") and program code 809 ("auxiliary enterprises")

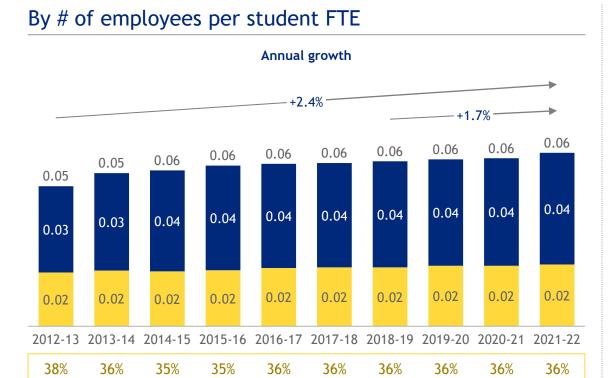
Source: Cardinal Expendwise data

Personnel numbers & costs

Chart (C1): How has personnel increased on a per-student basis?

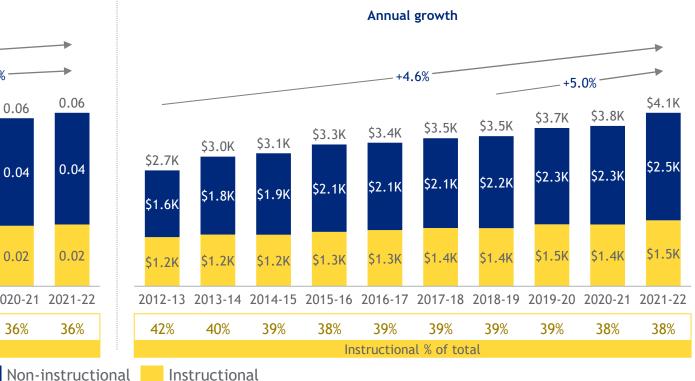
Breakdown of personnel by # and \$ on a per-student basis [2013-2022]

		Annual	Total
-1	nflation (HEPI) ¹	2.8%	28%
1	nflation (CPI) ¹	2.6%	26%



Instructional % of total



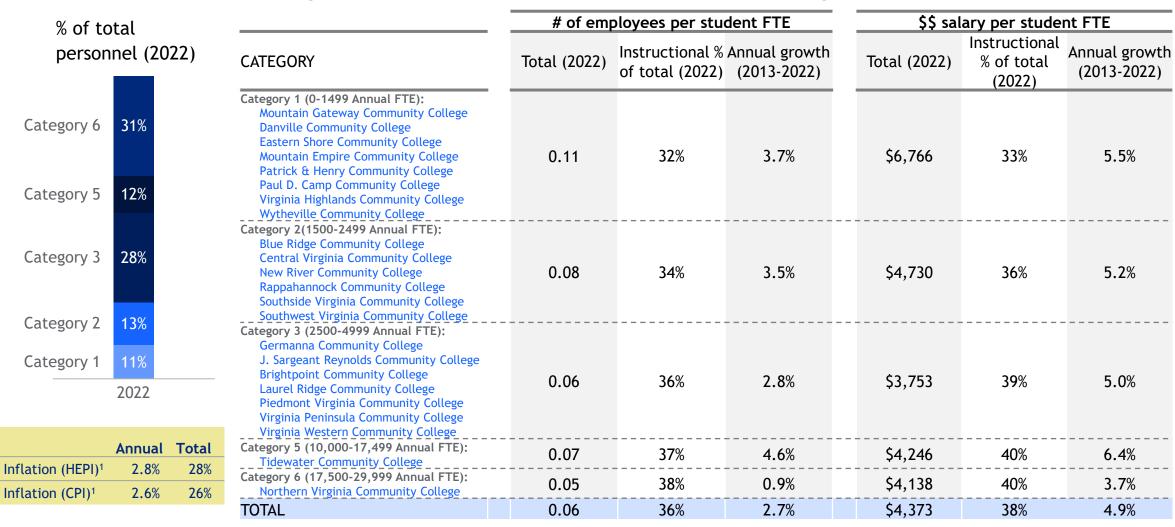


Note: full-time personnel only; includes personnel from all sources of funding; William & Mary includes VIMS and VT/VSU include extension campuses Source: IPEDS

50

^{1.} Determined as growth in HEPI/CPI over period

Chart (C2): How has personnel increased within VCCS segments?



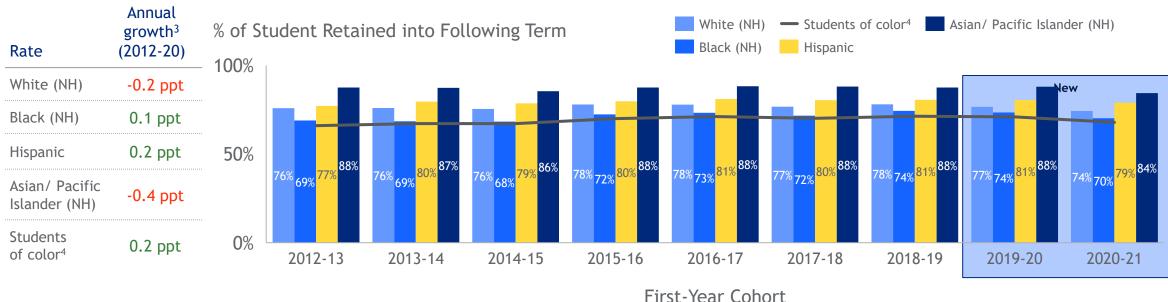
^{1.} Determined as growth in HEPI/CPI over period

Note: full-time personnel only; includes personnel from all sources of funding; William & Mary includes VIMS and VT/VSU include extension campuses Source: IPEDS

Post-Plan Submission Addendum

Chart (B): How are retention rates of students of color trending vs. white students?

First-year retention rate¹ of FTIC² students by race/ethnicity for undergraduate students



Race/ethnicity % of total undergraduate population:

White (NH)	60%	59%	58%	58%	58%	57%	57%	56%	56%
Black (NH)	22%	22%	22%	20%	20%	19%	18%	18%	18%
Hispanic	8%	9%	10%	10%	11%	12%	12%	14%	12%
Asian/Pacific Islander	6%	6%	6%	7%	7%	7%	7%	8%	8%

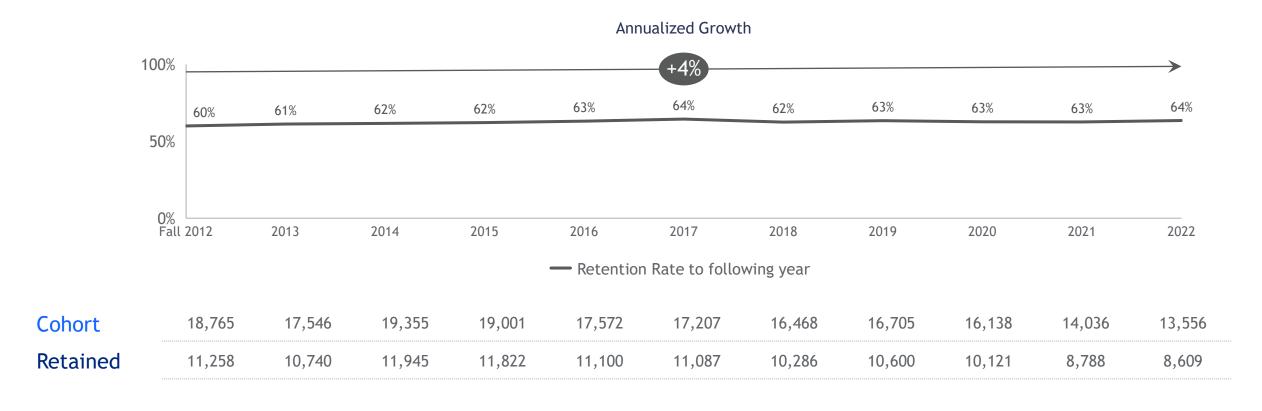
^{1.} Rate of first-year students retained into following term 2. First time in college full time students 3. Excludes Native American due to comprising less than 5% of student population each year 4. Retention rate for students of color at Virginia Community College System

Note: Graph excludes race/ethnicity unknown

Source: SCHEV Retention and Graduation report Sub-Cohort Retention and Completion Rate Trends; RT01: Retention Report (First-time, Full-time Students; E22 Fall Term Enrollment by Race/ethnicity

Chart (E): How is retention of FTIC students changing over time?

Undergraduate FTIC Cohort¹ Retention Rate²



^{1.} First time in college and full-time freshmen cohorts 2. Percent of first-year students retained for following second-year fall term Source: SCHEV Retention report RT01

Chart (A): How has the total cost of attendance been changing over time?

Breakdown of total cost of attendance (COA)¹ for in-state undergraduates [2012-2023]



^{1.} COA = calculated cost of attending the institution; includes transportation, room/board, tuition/fees, supplies, books and other expenses 2. Other expenses include transportation, supplies, books, and other expenses. Note 2023 data not available for other expenses so 2022 data was used as a placeholder. 3. "Annual growth" calculated as compound annual growth rate 4. Inflation-adjusted 5. Determined as growth in HEPI/CPI. Note HEPI estimate for 2023 as of June, 2023.

Source: Data from SCHEV Research Center Tuition & Fees Report TF01: Student Charges by Student Level and Residency Status for Virginia Community College System; IPEDS; U.S. Census Bureau, American Community Survey 5-yr estimates

Chart (C): How are unfunded discounts & waivers and tuition used for financial aid offsetting tuition revenue over time?

Discount rate: Institution discounting as % of gross tuition revenue



Redistribution rate: Tuition used for Financial Aid as % of paid/collected tuition

Tuition used for F	inancial
aid / tuition reve	enue for
operation	S

(\$M)

Gross Tuition Rev

Unfunded Discounts & Waivers

% of Gross Tuition for Operations

Tuition Rev for Financial Aid

Tuition Rev for Operations

1.1%	1.0%	1.3%	1.2%	1.0%	2.2%	2.5%	1.6%	1.3%
2013-14	2014-15	2015-16	2016-17	2017-18	2018-19	2019-20	2020-21	2021-22
2013-14	2014-15	2015-16	2016-17	2017-18	2018-19	2019-20	2020-21	2021-22
\$534.1	\$536.2	\$531.8	\$518.1	\$513.3	\$501.9	\$477.5	\$469.1	\$431.9
\$27.7	\$30.6	\$27.7	\$28.9	\$31.9	\$31.3	\$29.8	\$22.9	\$26.5
\$5.7	\$5.1	\$6.3	\$6.0	\$4.9	\$10.3	\$10.7	\$7.2	\$5.4
\$500.6	\$500.5	\$497.8	\$483.3	\$476.5	\$460.4	\$436.9	\$439.0	\$400.1
93.7%	93.3%	93.6%	93.3%	92.8%	91.7%	91.5%	93.6%	92.6%

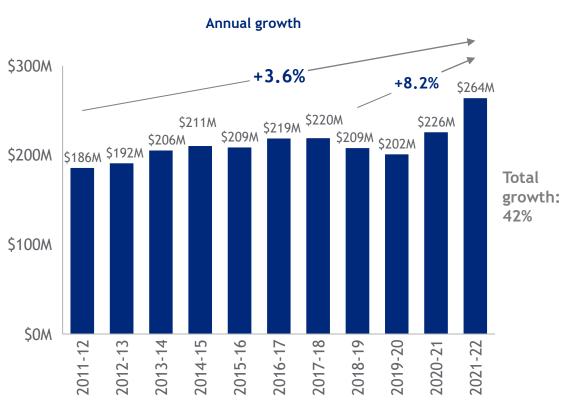
Source: Previously submitted 6y plans, S1S2 report, SCHEV analysis

Chart (C): How are institutional/admin expenditures (total and per student) changing over time?

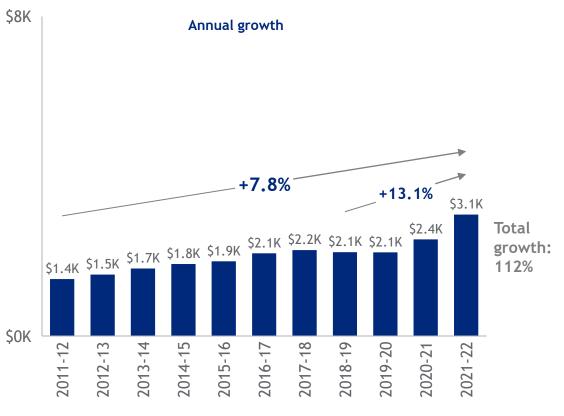
Total institutional/admin (106) expenditures and expenditures by student FTE over time

	Annual	Total
Inflation (HEPI) ¹	2.7%	30%
Inflation (CPI) ¹	2.5%	28%

Total expenditure [2011-2021] (\$xM)



Expenditure per student FTE [2011-2021] (\$xK)



^{1.} Determined as growth in HEPI/CPI over period Source: Cardinal Expendwise expenditure data; SCHEV report E5 FTE data

Appendix

Backup | Cardinal programs & service areas (I/III)

Instruction
General Academic Instruction
Remedial Instruction
Vocational Education
Community Education
Dentistry Instruction
Medicine Instruction
Family Practice Residency Instruction
Veterinary Instruction
Unique Academic Program Activities

Research
Institutes And Research Centers
Individual Or Project Research
Agriculture And Forestry Research
Coal And Energy Research
Environmental And Water Resources Research
Marine Science, Resources, And Environmental Research
Industrial And Economic Development Research
Supporting Research
Veterinary Medical Research

Backup | Cardinal programs & service areas (II/III)

Academic Support
Libraries
Museums And Galleries
Audio/Visual Services
Computing Support
Ancillary Support
Academic Administration, Personnel Development, and Course and Curriculum Development
All Other Subprograms

Stadent Scrinces
Student Service Administration
Social And Cultural Development
Counseling And Career Guidance
Student Admissions And Records
Financial Aid Administration
Student Health Services

Student Services

Institutional/Administrative ¹	
Executive Management	
Fiscal Operations	
General Administrative Services	
Logistical Services	
Public Relations And Development	

Backup | Cardinal programs & service areas (III/III)

	Non-E&G
Operations & Maintenance	Auxiliary
Administration And Supervision	Food Services
Alumni Hall	Bookstores And Other Stores
Custodial Service	Residential Services
	Parking And Transportation Systems And Services
Building Repairs And Maintenance, Care And Maintenance Of	Telecommunications Systems And Services
Grounds, And Utility Lines And Maintenance Repairs	Student Health Services
Utilities	Student Unions And Recreational Facilities
Property And General Liability Insurance	Recreational And Intramural Programs
Property Rentals	Other Enterprise Functions
	Intercollegiate Athletics

Backup | Cardinal objects (I/II)

Contractual Services [Objects]	Contractual Services [SubObjects]
Communication services	 Shipping & postal services Messenger services Printing services Telecom services
Employee development services	 Memberships Publication subscriptions Employee training courses, workshops, and conferences Employee tuition reimbursement
Health services	 Clinic services Dental services Hospital/medical services Nursing home services X-ray and laboratory services Insurance premiums
Management & informational services	 Auditing Fiscal services (banking, accounting) Attorney services / legal services Management services Public information & public relations Media & advertising services

Contractual Services [Objects]	Contractual Services [SubObjects]
Repair & maintenance services	 Custodial services Electrical repair & maintenance Equipment repair & maintenance Extermination Highway repair Mechanical repair Plant repair Vehicle repair
Support services	 Architectural & engineering Clerical services Food & dietary services Laundry & linen services Manual labor services Production services
Technical services	 Information hardware services Computer software development services Computer operating services
Transportation services	Moving & relocation servicesTravelMeal reimbursements

Backup | Cardinal objects (II/II)

Supplies & Materials
Administrative supplies
Energy supplies
Manufacturing & merchandising supplies
Medial & laboratory supplies
Repair & maintenance supplies
Residential supplies
Specific use supplies

Equipment
Computer hardware & software
Educational and cultural equipment
Medial & laboratory equipment
Motorized equipment
Office equipment
Specific use equipment
Stationary equipment

Personnel ¹	
Salaries	
Employee benefits	
Special payments	
Wages	
Disability benefits	
Continuous Charges	
Insurance	
Capital lease payments	
Operating lease payments	
Service charges	
Installment purchases	
Payments for state employee health insurance programs	